



Great Saying!

" In the real estate business, you learn more about people, and you learn more about community issues, you learn more about life, you learn more about the impact of government, probably than any other profession that I know of. "

Johnny Isakson

About Us

HBH Real Estate is a full-service premier real estate solution provider of high-quality services tailored to your specific needs. Our ability to develop and execute customized strategic solutions in support of our clients' unique goals and assess further exemplifies our commitment to creating enduring, successful partnerships.

Our success in attaining these goals, along with our well-regarded reputation has enabled us to forge relationships and partnerships with our clients around the world. HBH serves customers in buying, selling and leasing properties, property and facility management services providing a comprehensive suite of solutions through five unified divisions. Each division offers unique products and services but all operated under the HBH umbrella.

At HBH, we have one guiding principle: *to serve our customers beyond their expectations*. By partnering with our clients, we take the time to understand and assess your unique challenges and issues. We then create a complete, custom-made solution set -- while delivering exceptional service and leading turn times – helping you to achieve best returns.

- Our Mission

We aim to support our clients through every step of their real estate journey.

From guiding them in buying and selling property, converting their investment into the high rental income, for them to be benefiting them or to live in. HBH is more than ready to provide our clients everything they need!

- Our Vision

To be the leading real estate solutions provider in the UAE while delivering high-quality services across all real estate spectrums.

Our Philosophy

At HBH, we embrace and define six pillars of success and growth.

Our Honeycomb-shaped logo with its 6-pointed hexagonal shape is an embodiment of all values and company pillars.

We believe in hard work, dedication, and providing the highest quality of services for the ultimate goal of customer satisfaction.

We are dedicated to constant growth in our endeavor to build a community of real estate professionals, product offerings, relationships, and partner networks that work in harmony towards common goals of growth, service, excellence, and success.

- Aim

We strive towards a common organizational objective that is geared towards providing the highest level of customer service and achieving excellent business outcomes while doing so.

- People and culture

We believe in diversity and respect and we aim to make our employees' time with us fulfilling and purposeful.

- Practices and values

We provide the highest level of customer service with full transparency and integrity every step of the way.

- Experience and expertise

Our team of professionals are experts in their own rights in their roles at Key One Group. We continuously learn from the market, empower ourselves with new information, trends, and knowledge to provide our customers the most accurate and timely information they will need in their real estate journey.

- Goals and benchmarks

We have internal and external benchmarks and goals towards the achievement of customer satisfaction and business outcomes.

- Sustainability and innovation

We believe in incorporating new and innovative product offerings, techniques, and ideas to ensure that our products and services are competitive and beneficial to the customers and the company. We believe in sustainable growth and development, not only for the benefit of the company but also for our people and environment.

Aftab Hussain

Chief Executive Officer
15+ years of real estate experience

My passion for real estate began when I was very young. I have always had an interest in the real estate market, and looked forward to the day when I could purchase my first home. In Dubai, this opportunity came early in the 2000s. Since then, I have bought & sold multiple properties across the emirates.

Today, we service a numerous number of clients in Real Estate Brokerage, Off Plan Specialist, Property Leasing and Property Management. Whether you are a new buyer or a seasoned investor, HBH will provide you the highest level of detail that relates to your specific needs.

Our philosophy is simple – love what you do. Our passion for real estate motivates us. It fuels us to continually learn and to keep a finger on the pulse of the market. It also empowers us to network... and to build a network of professionals that we can rely on.

www.hbhrealestate.com

Our Achievements



- **World Leadership Congress and Awards**
- Middle East's Leaders
- **Global Real Estate Congress**
- Middle East Most Promising Brand Awards 2021
- **The Middle East Branding & Marketing Leadership Awards 2021**
- Award for Brand Excellence in Real Estate Sector
- **The Africa & Arabia Property Awards 21-22**
- Best Real Estate Agency Single Office, Best Real Estate Agency Marketing
- **The Africa & Arabia Property Awards 22-23**
- Best Real Estate Agency Single Office, Best Real Estate Agency Marketing, Best Letting Agency, Best Website in Dubai

“Everything you want from Real Estate.”

Real Estate Brokerage

Why Us?

Whether you are a new buyer or a seasoned investor, we will provide you with the highest level of service that relates to your specific needs. Real-life experiences teamed with extensive corporate marketing backgrounds have collectively contributed to developing our team of strategic, informed, and savvy real estate professionals – both on the buying and selling side.

Our team has a thorough understanding of the appropriate steps and considerations required when purchasing or selling residential, recreational, or investment property, thus ensuring that the service we provide to you focuses on your specific circumstances.

Our mandate is not to make a sale; it is to ensure that you, as the client, feel that you have had the most successful outcome. It is upon that which we measure our success.

“Your Property is our priority.”

Property Management

Offering best property management services Since 2012 specifically created to cater our growing clientele's demand to manage their property portfolio. This division provides its expertise and personalized techniques in the implementation of managing their property.

We assisted thousands of individuals and corporate investors with their various real estate needs. Our experience guarantees the maximum return from your hard-earned investments while maintaining your property at the highest standards to attract the best tenants possible.

We are dedicated to providing a first-class service experience! Whether you're a single or bulk unit owner.

- Dedicated Property Manager
- Property Valuation
- Advertising and Marketing
- Tenant Screening and Selection
- New Tenancy Registration and renewals
- Tenant move-In / move-out
- Rent Collection
- Tenant Management Services
- Managing Rental Disputes and Eviction
- Maintenance, Repairs, and Remodeling

"Your Property is our priority."

Lease Management Services

We focus on taking care of problems before they arise, allowing you to sit back and relax. Our Property Management team will guarantee you the ease of managing your property with proper care and approach, from listing your property to finding the right tenant for you.

- Marketing
- Leasing
- Applicant Screening
- Viewings
- Managing Tenant needs
- Rent Collection
- Maintenance
- Tenancy Renewal
- Tenancy enforcement
- Owner Reporting Trust Accounting

Property Care Services

We provide customized management services for owners who do not wish to lease their property but needs someone to take care of their properties for them. Through Property Care, we can manage your properties' utilities, cleaning, gardening, maintenance for your assets.

- Property Maintenance (Indoor & Outdoor premises)
- Utility Bills Management
- Ordinary & Emergency Repairs
- House Keeping Services
- Liaison with Building and Community Management
- On Demand Procurement Services
- Selected Concierge Services

What Makes Us Unique



Tailored to fit

We assess clients' needs to find tailored to fit solutions through our specialized divisions to achieve quality outcomes.

Feasible solution

We offer customized solutions that are feasible for any size of clientele whether it is an individual or a corporate entity.

Built to Last

We design sustainable solutions for you. Together, we discover and dimension solutions to tackle your present needs while preparing for future challenges.

Support through transparency

Application of smart technologies makes it easier for clients to search, buy, sell, inhabit, and manage properties, making all operations fast, transparent and accessible any time.

Exclusive links

We link our clients to our exclusive partners when it comes to assist for legal requirements, property finance, corporate services, investment structures and many more.

Contact Us:



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